## § 230.155

is the street address of a multi-unit building, the address must include the unit number.

[64 FR 62545, Nov. 16, 1999, as amended at 65 FR 65749, Nov. 2, 2000]

## § 230.155 Integration of abandoned offerings.

PRELIMINARY NOTE: Compliance with paragraph (b) or (c) of this section provides a non-exclusive safe harbor from integration of private and registered offerings. Because of the objectives of Rule 155 and the policies underlying the Act, Rule 155 is not available to any issuer for any transaction or series of transactions that, although in technical compliance with the rule, is part of a plan or scheme to evade the registration requirements of the Act.

- (a) Definition of terms. For the purposes of this section only, a private offering means an unregistered offering of securities that is exempt from registration under Section 4(2) or 4(5) of the Act (15 U.S.C. 77d(2) and 77d(5)) or Rule 506 of Regulation D (§230.506).
- (b) Abandoned private offering followed by a registered offering. A private offering of securities will not be considered part of an offering for which the issuer later files a registration statement if:
- (1) No securities were sold in the private offering:
- (2) The issuer and any person(s) acting on its behalf terminate all offering activity in the private offering before the issuer files the registration statement;
- (3) The Section 10(a) final prospectus and any Section 10 preliminary prospectus used in the registered offering disclose information about the abandoned private offering, including:
- (i) The size and nature of the private offering;
- (ii) The date on which the issuer abandoned the private offering:
- (iii) That any offers to buy or indications of interest given in the private offering were rejected or otherwise not accepted; and
- (iv) That the prospectus delivered in the registered offering supersedes any offering materials used in the private offering; and
- (4) The issuer does not file the registration statement until at least 30 calendar days after termination of all offering activity in the private offering, unless the issuer and any person

acting on its behalf offered securities in the private offering only to persons who were (or who the issuer reasonably believes were):

- (i) Accredited investors (as that term is defined in §230.501(a)); or
- (ii) Persons who satisfy the knowledge and experience standard of §230.506(b)(2)(ii).
- (c) Abandoned registered offering followed by a private offering. An offering for which the issuer filed a registration statement will not be considered part of a later commenced private offering if:
- (1) No securities were sold in the registered offering;
- (2) The issuer withdraws the registration statement under §230.477;
- (3) Neither the issuer nor any person acting on the issuer's behalf commences the private offering earlier than 30 calendar days after the effective date of withdrawal of the registration statement under §230.477;
- (4) The issuer notifies each offeree in the private offering that:
- (i) The offering is not registered under the Act;
- (ii) The securities will be "restricted securities" (as that term is defined in §230.144(a)(3)) and may not be resold unless they are registered under the Act or an exemption from registration is available;
- (iii) Purchasers in the private offering do not have the protection of Section 11 of the Act (15 U.S.C. 77k); and
- (iv) A registration statement for the abandoned offering was filed and withdrawn, specifying the effective date of the withdrawal; and
- (5) Any disclosure document used in the private offering discloses any changes in the issuer's business or financial condition that occurred after the issuer filed the registration statement that are material to the investment decision in the private offering.

[66 FR 8896, Feb. 5, 2001, as amended at 76 FR 81805, Dec. 29, 2011]

## § 230.156 Investment company sales literature.

(a) Under the federal securities laws, including section 17(a) of the Securities Act of 1933 (15 U.S.C. 77q(a)) and section 10(b) of the Securities Exchange Act of 1934 (15 U.S.C. 78j(b)) and Rule

10b-5 thereunder (17 CFR part 240), it is unlawful for any person, directly or indirectly, by the use of any means or instrumentality of interstate commerce or of the mails, to use sales literature which is materially misleading in connection with the offer or sale of securities issued by an investment company. Under these provisions, sales literature is materially misleading if it: (1) Contains an untrue statement of a material fact or (2) omits to state a material fact necessary in order to make a statement made, in the light of the circumstances of its use, not misleading.

- (b) Whether or not a particular description, representation, illustration, or other statement involving a material fact is misleading depends on evaluation of the context in which it is made. In considering whether a particular statement involving a material fact is or might be misleading, weight should be given to all pertinent factors, including, but not limited to, those listed below.
- (1) A Statement could be misleading because of:
- (i) Other statements being made in connection with the offer of sale or sale of the securities in question;
- (ii) The absence of explanations, qualifications, limitations or other statements necessary or appropriate to make such statement not misleading; or
- (iii) General economic or financial conditions or circumstances.
- (2) Representations about past or future investment performance could be misleading because of statements or omissions made involving a material fact, including situations where:
- (i) Portrayals of past income, gain, or growth of assets convey an impression of the net investment results achieved by an actual or hypothetical investment which would not be justified under the circumstances, including portrayals that omit explanations, qualifications, limitations, or other statements necessary or appropriate to make the portrayals not misleading; and
- (ii) Representations, whether express or implied, about future investment performance, including:
- (A) Representations, as to security of capital, possible future gains or in-

come, or expenses associated with an investment;

- (B) Representations implying that future gain or income may be inferred from or predicted based on past investment performance; or
- (C) Portrayals of past performance, made in a manner which would imply that gains or income realized in the past would be repeated in the future.
- (3) A statement involving a material fact about the characteristics or attributes of an investment company could be misleading because of:
- (i) Statements about possible benefits connected with or resulting from services to be provided or methods of operation which do not give equal prominence to discussion of any risks or limitations associated therewith;
- (ii) Exaggerated or unsubstantiated claims about management skill or techniques, characteristics of the investment company or an investment in securities issued by such company, services, security of investment or funds, effects of government supervision, or other attributes; and
- (iii) Unwarranted or incompletely explained comparisons to other investment vehicles or to indexes.
- (c) For purposes of this section, the term sales literature shall be deemed to include any communication (whether in writing, by radio, or by television) used by any person to offer to sell or induce the sale of securities of any investment company. Communications between issuers, underwriters and dealers are included in this definition of sales literature if such communications, or the information contained therein, can be reasonably expected to be communicated to prospective investors in the offer or sale of securities or are designed to be employed in either written or oral form in the offer or sale of securities.

[44 FR 64072, Nov. 6, 1979, as amended at 68 FR 57777, Oct. 6, 2003]

## § 230.157 Small entities under the Securities Act for purposes of the Regulatory Flexibility Act.

For purposes of Commission rulemaking in accordance with the provisions of Chapter Six of the Administrative Procedure Act (5 U.S.C. 601 *et seq.*),